

Torque Talk

Psst – Wanna Buy Some Production Time ?



Nudge nudge. Wink wink. Say no more. For you me old china, I've got a luvverly little deal on production time. Fed up with the hassle of routine maintenance ? It's time consuming enough without having to get all those bolts off before you can even get to the application that needs the maintenance in the first place. You have to flog the damn things off. Or burn 'em off. It's hard work. It's time consuming. It's

the damn things off and maintained what needs maintaining, yer've got to put the little bleeders back on again ! More hard work. Confined spaces. Difficult access. More time taken. More risk of injury. Yer get the picture dontcha !

Well, I've just managed to get me 'ands on some very tasty gear with immediate delivery and easy payment terms. This gear'll get the bolts off like a piece of whatever. A quick and easy, remote one-man operation. It's all covered under a 12-month warranty – if yer break it under normal use, they'll

train yer how to use it. They'll give yer free refresher training every 6 months. It's quality gear. Yer health and safety guys'll love it. Yer operators'll love it. Yer finance man'll love it. Yer'll begin to get payback on your investment from Day one. Quick and easy, controlled bolting. One-man operation. No squashed pinkies. No bad backs. No cracked bonces. And lots more production time ! What more can I say ? Oh, wotsit called ? Yeh, it's sumfink like multi-high, no, no, multi-eye, erm, who bleedin cares wot its called ? This is good stuff. Phone this Graeme Cook

We Are Family



Pictured above, three of Mult-Hy's range of six square drive tools. The smallest of the three, the SQV-2, is a 3/4" drive tool weighing less than 4 1/2 lbs yet with a maximum torque output of 1,150 ft.lbs. The middle tool, our SQV-12, has a 1 1/2" square drive, weighs in at 29 lbs and will deliver 11,000 ft.lbs of torque. Big mamma is the SQV-30, a 2 1/2" drive tool with nearly 30,000 ft.lbs of torque output. It weighs 67lbs but is sufficiently compact in size to enable it to be manually handled (carefully, mind you) with relative ease.

One FREE Tightening or Loosening Job will con-

Come on. Admit it. How many of you are out there, reading this to yourself, acknowledging that bolting is an issue (whether by reason of the cost of maintenance downtime, difficult access, inaccurate bolt torques potentially compromising your engineering integrity, health and safety etc.) but that you don't really understand how Mult-Hy's equipment can help you, or you're worried about the cost implications, or you haven't got the time to put together a business case etc etc. Then do yourself a favour. Pick up the phone and we can pretty much do the rest. Not sure how our equipment can help you ? Then we'll come to you, discuss your bolting issues and come up with some recommendations. Not sure where the health and safety benefits are ? We'll show you. Haven't got the time to put a business case together ? Then we'll do it for you. Listen, we are so much more than a manufacturer of hydraulic torque wrenches. Sure, once we've built them, we want to sell

difference kicks in. We know our equipment, what it can do and what it can't do. Use us as your first port of call for any bolting issues, and we'll tell you what we can do for you, and what we can't. Where we can help, we'll clearly spell out the associated costs and how we can help spread these over a period. The great thing about selling our equipment is that it either pays for itself, or it doesn't. If it doesn't, we'll talk to you about hire instead. If it does, we'll outline the cost benefits and the health and safety benefits and, if useful, present our recommendations in a format which you can transpose straight into an internal business case. One free tightening or loosening job will convince you. Then, we'll help you convince whoever you need to. You see, we're good at this. If you have a suspicion that our tools can probably do a job for you, then let us know. We'll come down to look, listen and learn. And if we think we can help you, we'll tell you. Telephone Mult-Hy

Health and Safety Failures – How Much Do They Really Cost ?

Health and safety failures currently cost Britain's employers up to a staggering £6.5 billion every year. Over 25 million working days are lost annually, with over a million workers suffering from work-related accidents and even more falling prey to work-related ill-health. Not all of the costs are immediately apparent, which encourages ignorance and helps to create a culture of complacency. Also, many employers

mistakenly believe that their insurance will cover the tab, but many policies will not cover losses such as reduced production, replacement labour and legal fees. Small firms particularly are financially prone, often operating on small margins. They may not have experienced many accidents or cases of ill health, but when they do these can often have a disproportionate impact on the business. To help employers

out the costs of work-related accidents and ill health, the Health and Safety Commission (HSC) have launched a "ready reckoner" which explains the associated costs of accidents at work and helps users to work out how much their own firm might be losing, and how to avoid such costs. Check out the interactive website www.hse.gov.uk/costs for more details. How much are your un-safe bolting practices

TorqueTalk to us about;

- Hydraulic Socket Wrenches
- Hydraulic Limited Clearance Wrenches
- Hydraulic Multipliers
- Uni-Tool
- Back-up Wrenches
- Sockets
- Hydraulic Pumps
- Hytorc Clamp

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Where can you find Mult-Hy in action ? Well, pretty much anywhere you'll find nuts and bolts. Some industries are more traditional users than others, but they've all got one thing in common, the high cost of production downtime. Maintenance is necessary but expensive in

assembly. The simpler and faster disassembly is accomplished, the earlier the main task can be addressed. The simplicity of disassembly is often related with the way assembly was accomplished. Obviously, where all bolts were made up with even



disassembly becomes more predictable. While maintenance is considered routine, it seldom is. Many times the job is not just done by adjusting or replacing certain parts, but the inspection reveals additional problem areas that have to be addressed



the outage. This can delay reassembly and getting back on line in time unless assembly time is reduced. But assembly has to be precise to avoid unscheduled downtimes later on. Maintenance differentiates itself from production in as much as in production, one individual is re-



whereas in maintenance one individual might be confronted with all assemblies and all disassemblies. With maintenance being under constant time pressure, bolting has to be simplified to the extent where

Dear Customer,

It might sound a bit Gerry Anderson (you know, Stingray, Fireball XL5, Captain Scarlet and the Mysterons etc.) but this is the 21st century. And yet, how many UK companies are still in the 19th century (never mind the 20th!) when it comes to their bolting practices ? The use of floggers is inefficient, inaccurate and plain dangerous. You reckon you can't afford a hydraulic torque solution. We reckon you can. Phone us today. We will relish the challenge !

Graeme Cook